

# Cristie Win \$3m Disaster Recovery Contract With Swedish Bank FöreningsSparbanken

Cristie Data Products Limited (Stroud) has won a \$3m contract to supply its award winning PC-BaX® Backup & Recovery software and Cristie® AIT drives to each of FöreningsSparbanken 's and the independent savings banks 1,000 branch offices throughout Sweden. The contract was won by Cristie Electronics Nordic AB, Cristie's Swedish subsidiary based in Stockholm.



As the people's savings bank, FöreningsSparbanken, together with the independent savings banks, has Sweden's largest branch office network and has instigated a clear disaster recovery policy, that requires that no branch server may be down for more than four hours.

For this contract, the specification was even more demanding, and required that a complete disaster recovery must be completed within one hour, from the arrival, on site, of a maintenance engineer.

According to Ian Cameron, Cristie's Managing Director, after a very exhaustive market search FöreningsSparbanken selected Cristie largely because of the company's ability to meet such demanding criteria:

“Cristie's software - PC-BaX - is unrivalled for its backup and restore performance. We were able to demonstrate to FöreningsSparbanken that PC-BaX is capable of comfortably recovering a 10GB drive within an hour. We believe it is the only product on the market capable of meeting the Bank's requirements in a cost effective manner”.

The Cristie contract is thought to represent the largest ever single sale of AIT drives in Europe and the first major European bank to adopt this technology. Installation and maintenance of the drives and software is to be provided by IBM and ICL, suppliers of FöreningsSparbanken 's branch servers.

**For further details contact [sales@cristie.com](mailto:sales@cristie.com) or call on +44(0) 1453 847000 or visit Cristie's web site at [www.cristie.com](http://www.cristie.com)**



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