
CONSULTATION PAPER
DRAFT 1

**Monitoring of International Trade in
Ornamental Fish**

Prepared for



European Commission
Directorate General E - Environment
ENV.E.2. - Development and Environment

Prepared by



UNEP WCMC

United Nations Environment Programme
World Conservation Monitoring Centre

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The UNEP World Conservation Monitoring Centre is the biodiversity assessment and policy implementation arm of the United Nations Environment Programme (UNEP), the world's foremost intergovernmental environmental organisation. UNEP-WCMC aims to help decision-makers recognise the value of biodiversity to people everywhere, and to apply this knowledge to all that they do. The Centre's challenge is to transform complex data into policy-relevant information, to build tools and systems for analysis and integration, and to support the needs of nations and the international community as they engage in joint programmes of action.

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The first draft of this document was produced with contributions from the Marine Aquarium Council (MAC), which drafted the section on MAC certification; and the IUCN Freshwater Biodiversity Assessment Unit. Both organisations provided a review and general input to the document.

Prepared for European Commission Directorate
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EXECUTIVE SUMMARY

[TO BE COMPILED UPON COMPLETION OF THE CONSULTATION PROCESS]

* COMMENTS ON THE CONSULTATION DOCUMENT MUST BE RECEIVED BY **20 JULY 2008** AND SHOULD BE SENT TO ORNAMENTALFISHTRADE@UNEP-WCMC.ORG

* AFTER THIS DATE CONSULTATION WILL ONLY BE OPEN TO COMMENT ON CHANGES MADE DURING THE FIRST ROUND OF CONSULTATION.

* FOR DETAILS OF THE CONSULTATIVE PROCESS PLEASE REFER TO THE METHOD, BELOW.

1 1. CONTEXT

2 The trade in live aquatic ornamental animals for the aquarium trade is a global multi-million dollar
3 industry, which can provide strong economic incentives for habitat conservation. However, little is
4 known about the scale of the international trade in many species, and there are concerns that trade
5 in some species might not be sustainable, given factors such as their biology, distribution,
6 conservation status and ability to survive in captivity.

7 In 2000, the Global Marine Aquarium Database (GMAD) was established by UNEP-WCMC, in
8 collaboration with the Marine Aquarium Council (MAC) and with members of various aquarium
9 trade associations. Many industry members (wholesale exporters and importers) provided data to
10 enable monitoring of the trade in marine ornamentals, including information on the species in
11 trade, volumes traded, and source and destination countries. While this initiative provided an
12 important step for the monitoring of this trade, it has lacked an institutionalised, systematic
13 reporting process and a regular source of funding to sustain it.

14 Following several discussions, the Scientific Review Group (SRG) of the EU Wildlife Trade
15 Regulation recommended that a number of species should be listed in Annex D of Council
16 Regulation 338/97. This recommendation has not yet come into effect¹. Meanwhile, some traders
17 have expressed concern about these potential listings, suggesting that perhaps the value of their
18 voluntary monitoring efforts may have been overlooked, and that the Annex D listings would lead
19 to increased administrative burden on the import of specimens into the EU.

20 In addition to GMAD, a number of mechanisms exist which aim to gather information concerning
21 the trade in these organisms. These include customs and veterinary border controls, and
22 sustainability-certification schemes. There has been, however, lack of clarity about how useful these
23 sources of trade data can be for the assessment of taxon-specific international trade.

24 Moreover, to date, certification and monitoring efforts have been focused on the marine component
25 of the ornamental trade, with less emphasis on the freshwater sector. Although much of the
26 freshwater trade involves captive-bred specimens, substantial volumes of wild-caught fish are also
27 traded. Little is known about the scale and nature of much of this trade.

28 In order to clarify some of these issues, and to bring on board the various opinions of the different
29 stakeholders, at its 38th meeting the SRG indicated its support for a consultation process to be
30 conducted on monitoring of international trade in ornamental fish.

¹ Following CITES CoP14 it is likely that *Pterapogon kauderni* will be listed in Annex D in 2008

31 2. INTRODUCTION

32 This report is the first draft of a Consultation Paper to be made publicly available for consultation,
33 and circulated to major stakeholders in the international trade in aquatic ornamentals, including
34 importers, exporters, trade regulators, NGOs *etc.* Summaries of comments received will be
35 incorporated into subsequent versions, with the intention of reflecting as clearly as possible the
36 views of all contributors.

37 Readers are invited to provide their comments about the present document (hereafter referred to as
38 the Consultation Paper), which is as such intended as the vehicle of the consultation process.

39 The Consultation Paper was produced by UNEP-WCMC with input from IUCN Freshwater
40 Biodiversity Assessment Unit, the Marine Aquarium Council (MAC) and the Scientific Review
41 Group of the EU Wildlife Trade Regulations (SRG).

42 3. OBJECTIVE AND SCOPE

43 This consultation is conducted with three objectives, namely to:

- 44 a) consider the existing governmental mechanisms that gather data concerning the
45 international trade in ornamental fish, and assess their ability to provide information
46 appropriate for the monitoring of this trade at the species level;
- 47 b) consider the extent to which non-governmental mechanisms, such as certification schemes
48 or voluntary databases provide a mechanism to monitor and ensure the sustainability of
49 the international trade in aquatic ornamentals at a global scale;
- 50 c) produce recommendations for the best method of monitoring international trade in
51 ornamental fish.

52 The document and the consultation process are focused on the international trade in ornamental
53 fish entering the EU. Trade in corals, which is already monitored through CITES, as well as trade in
54 other invertebrates and plants, are not generally discussed.

55 4. METHOD

56 The consultation process will consist of three 'consultative rounds'. The 'first consultative round'
57 aims to gather comments and contributions on the general content of, and on the list of issues and
58 monitoring tools identified in, the first draft (Draft 1) of the Consultation Paper.

59 The second draft (Draft 2) of the document will seek to incorporate a summary of the feedback and
60 data received from the first consultative round, as well as to provide a series of provisional
61 conclusions on the topics discussed. Changes made since the first draft will be in bold text to enable
62 readers to identify them easily. The second draft will be circulated for comments in a 'second
63 consultative round', for which comments should only be on the bold text (i.e. changes made since
64 the first draft).

65 The third draft (Draft 3) will aim to incorporate a summary of comments received from the second
66 round. It is not the purpose of this draft to add any further substantive issues, which should have
67 already been incorporated in the second draft. The third draft of the document will be circulated on
68 a 'third consultative round', to give stakeholders the opportunity to contribute any final feedback,
69 particularly if there were any clarifications needed concerning the extent or the accuracy with
70 which contributions and opinions were summarised and on the conclusions made.

71 At all stages in the drafting process, the drafting team will endeavor to summarise all substantive
72 contributions in a clear, succinct and representative manner. However, contributions will generally
73 not be transcribed verbatim.

74 The Discussion section aims to identify the most relevant issues concerning the remit of this paper,
75 and to present a set of ideas under each issue, about which contributors can provide further
76 information. The content in the discussion in Draft 1 of the Consultation Paper is based on the
77 information available from previous sections, as well as on MAC's experience in the topics under
78 discussion.

79 Contributors are requested to read the entire document at least once before formulating their
80 comments, as issues that may come to mind at one point in the text may have already been
81 addressed further on. Providing pertinent and succinct feedback will enable the drafting team to
82 capture and represent contributions accurately in subsequent versions of the document.

83 While a significant effort has been made to produce a well documented and well discussed paper,
84 the current draft does not claim to be exhaustive in the range and depth of issues it intends to
85 cover. Instead, the document is expected to grow and evolve as feedback is received. Contributors
86 are emphatically encouraged to provide literature references or data supporting their contributions
87 whenever possible. Contributors are also requested to include the line number(s) relevant to each
88 comment.

89 To make your contribution, please send comments on Draft 1 by email to
90 ornamentalfishtrade@unep-wcmc.org by **20 July 2008** at the latest. The process includes three
91 consultative rounds. All dates for the consultation process are given in Table 4.1.

92 TABLE 4.1. TIMELINE FOR THE CONSULTATION PROCESS

Date	Action
13 June 2008	Draft 1 circulated to contributors
20 July 2008	Deadline for feedback on Draft 1
22 August 2008	Draft 2 completed and circulated
14 September 2008	Deadline for feedback on Draft 2
03 October 2008	Draft 3 completed and circulated
19 October 2008	Deadline for feedback on Draft 3
10 November 2008	Final document completed

93 5. INTERNATIONAL TRADE MONITORING

94 This section considers the various existing mechanisms that gather data concerning the
95 international trade in ornamental fish. Particular attention is given to the way in which data are
96 collected through certification processes and through legislative regulation, and whether
97 information is collected in such a way that it can be used to monitor this trade at the species level.

98 5.1 CERTIFICATION AND MONITORING

99 Certification is a procedure to ensure that a product, process or service conforms to specified
100 requirements. There are three principal ways in which certification can be developed and applied:

- 101 • First Party certification is based upon a self-declaration by the producer that it meets the
102 requirements of a certain standard. There is no independent oversight agency for first party
103 certification and therefore it is normally deemed to be of limited value.

- 104 • Second Party certification is based upon an assessment that the producer meets the
105 requirements of a standard that was set by a group of consumers, by government or by a
106 non-governmental organization. Unlike first-party certification, the producers do not
107 define the standards nor do they assess their compliance themselves. However, the
108 standards may be less than objective and comprehensive as they are often subject to the
109 interests of the group that both sets them and assesses compliance.
- 110 • Third Party certification is based upon standards created by a multi-stakeholder process.
111 Compliance with the standards is voluntary and is assessed by an accredited, independent
112 third party that has no vested interest in the standards, certification, product or any
113 particular stakeholder group. The International Organization for Standardization (ISO)
114 defines third party certification as the highest order for proof of compliance.

115 5.1.1 MARINE CERTIFICATION

116 At the time of writing, only one global certification process for marine ornamentals was known –
117 that established and implemented by the Marine Aquarium Council (MAC). The following section
118 introduces MAC and the MAC Certification scheme. Most of the material in Sections 5.1.1 to 5.1.2.1
119 inclusive was provided by the Marine Aquarium Council, unless otherwise stated.

120 5.1.2 THE MARINE AQUARIUM COUNCIL AND CERTIFICATION

121 The Marine Aquarium Council (MAC), established in 1996, is an international, multi-stakeholder,
122 not-for-profit organization that brings together conservation organizations, fishers, the aquarium
123 industry, public aquaria, aquarists and government agencies to ensure the marine aquarium trade
124 is responsible and sustainable. MAC's mission is to conserve coral reefs and other marine
125 ecosystems by creating standards and certification for those engaged in the collection and care of
126 ornamental marine life from reef to aquarium.

127 In 2002, MAC launched a certification scheme following multi-stakeholder consultations which
128 included participation in the standard-setting process. The multi-stakeholder Standards Advisory
129 Group in the first developmental phase included about 80 members, with representation from Asia,
130 the Pacific, North America and Europe. The different interests were represented by industry in
131 supply and demand countries, consumers, conservation organizations, science, governmental
132 agencies and trade associations.

133 MAC Certification is a third-party certification. It accredits independent third-party certification
134 companies. These MAC Accredited certifiers assess companies for their initial compliance with the
135 MAC Standards, and they conduct scheduled and unscheduled surveillance visits to monitor
136 continued adherence to the Standards.

137 MAC Certification covers both practices (industry operators, facilities and collection areas) and
138 products (aquarium organisms). Industry operators at any link of the chain of custody from reef to
139 retail (collectors, culturists and breeders, exporters, importers, retailers) can seek to become MAC
140 Certified by being evaluated for compliance with the appropriate MAC Standard.

141 Four Standards apply along the Certified Chain of Custody:

- 142 • The Ecosystem and Fishery Management (EFM) international Standard: ensures the
143 collection area is managed as a responsible fishery and includes resource assessment and
144 monitoring, a Collection Area Management Plan (CAMP) and organism
145 replenishment/'no-take' areas.
- 146 • The Collection, Fishing and Holding (CFH) international Standard: makes sure that the
147 harvesting of fish, coral and other coral reef organisms are conducted responsibly and
148 maintain the health of the collection area (e.g. using no destructive fishing practices;
149 ensuring that handling prior to export, holding, packaging and transport maintain optimal
150 health of the harvested organisms).
- 151 • The Handling, Husbandry and Transport (HHT) international Standard: certifies that (i)
152 the handling of marine life during export, import and retail maintain the organisms'

153 optimal health; (ii) uncertified organisms are segregated; and (iii) MAC Certified organisms
154 have passed exclusively from one MAC Certified industry operator to another.

- 155 • The Mariculture and Aquaculture Management (MAM) international Standard: launched
156 in 2006, this Standard addresses the propagation, collection, and culturing of marine
157 aquarium organisms, and specifies requirements for all stages from broodstock/post-
158 larvae collection through to grow-out for market, packaging and transport of cultured
159 marine ornamentals.

160 MAC Certified products must be harvested from a certified collection area or bred and cultured by
161 a certified Mari- or Aquaculture facility and pass from one certified operation to another. Along
162 this chain of custody certain quality criteria (e.g. mortality allowances) apply to products to
163 maintain their certification.

164 MAC Certification and the corresponding MAC Certified Label enable the end consumer to
165 identify those businesses that apply best practices in handling, husbandry and transport of
166 organisms, operating in appropriate facilities and with trained staff. MAC Certified Organisms can
167 be identified by the MAC Certified Label on their holding tank and boxes in which they are kept
168 and shipped. Thus, when a fish is labelled as MAC-certified it means that it was collected in a MAC
169 Certified Collection area (EFM Standard) by a MAC Certified Collector (CFH Standard) and then
170 passed from one certified trader to another (HHT Standard). Another possibility is that the fish
171 comes from a MAC Certified aquaculture/mariculture facility (MAM Standard) and is traded by
172 MAC Certified operators (HHT Standard). The fish itself is not certified for compliance with any
173 standard, but results as the product of implementing the standards throughout the different links
174 of the chain of custody.

175 MAC defines “*mariculture*” as the cultivation of marine organisms by exploiting their natural
176 environment, whereas “*aquaculture*” is the farming of aquatic organisms including fish, molluscs,
177 crustaceans, corals and other invertebrates, and aquatic plants with some sort of intervention in the
178 rearing process to enhance production, such as regular stocking, feeding, protection from
179 predators, etc. Farming also implies individual or corporate ownership of the stock being
180 cultivated.

181 Each of the four MAC standards has its own set of requirements, which need to be complied with
182 by any industry operator seeking to be certified. MAC certification requires the industry to support
183 the monitoring and documentation of the trade as well as the conservation and management of the
184 reefs, through the way it does business.

185 As of mid-2007, 63 industry operators were MAC Certified, see Table 5.1.

186 TABLE 5.1. NUMBER OF MAC CERTIFIED OPERATORS, BY CATEGORY AND COUNTRY (2008)

Collection Areas	Collector's Groups	Exporters	Culturists/Breeders	Importers	Retailers
				Canada: 1	
Fiji: 5	Fiji: 5	Fiji: 1		France: 4	France: 2
				Germany: 1	
Indonesia: 3	Indonesia: 3	Indonesia: 6		Netherlands: 2	
Philippines: 9	Philippines: 8	Philippines: 10		Singapore: 1	Philippines: 1
		Singapore: 1		Singapore: 1	Singapore: 1
			UK: 1	UK: 3	UK: 1
			USA: 2	US: 4	USA: 4


187 The MAC Certification scheme has requirements, mechanisms and processes for collecting and
188 analysing information on the status of marine ornamental resources, including the status of the
189 ecosystem and the of impact of human activities. This information was not previously collected and
190 is expected to ensure that the sustainability of marine ornamental operations to be assessed more

191 objectively. MAC Core Standards provide the means to integrate this information into the
 192 requirements for industry operations, creating the possibility to improve continually the
 193 sustainability of the marine aquarium trade through adaptive management.

194 **5.1.2.1 EVALUATION AND CAPACITY BUILDING**

195 MAC has developed a Monitoring & Evaluation (M&E) system and team for the impact and
 196 outcomes of MAC Certification. This team collects and reports relevant data at the species level,
 197 quantity, mortality rates, reject rates and price (see Organism Receipt Sheet (ORS) form in Figure
 198 5.1). Data are recorded by collectors and traders, who then pass the data to their respective contacts
 199 in MAC (e.g. community organizer). The M&E team is then responsible for collating this
 200 information into an internal MAC database. The Marine Aquarium Market Transformation
 201 Initiative (MAMTI) and M&E reports provide a project “score card” that tracks a number of project
 202 output and outcome indicators.

203 **FIGURE 5.1. ORGANISM RECEIPT SHEET FORM USED BY MAC**



ORGANISM RECEIPT SHEET & SHIPMENT EVALUATION		Supplier:			Delivery Date:		Receipt Details			
(related to invoice no.):										
Species (Common and/or Scientific Name)	MAC Certification Status	Size (S,M,L,XL)	Ordered	Received	Invoiced	DOA	in suboptimal condition + Reason(s)*	Misidentified (please correct ID)	Comments	

204 The Marine Aquarium Market Transformation Initiative (MAMTI) is a joint project of MAC, the
 205 Conservation and Community Investment Forum (CCIF) and Reef Check in the Philippines and
 206 Indonesia, sponsored by the International Finance Corporation (IFC). The project has concentrated
 207 on the implementation of MAC Certification at the collection area and collector level. The main
 208 tasks were training programmes (collection, post-harvest handling, basic ecology, business skills)
 209 and reef surveys that can “pave the way” to certification for areas that have not yet certified. The
 210 project started in October 2004 and is funded until 2009. The main goal is the certification of a
 211 number of collection areas and certification of collectors that supply the marine aquarium industry.

212 In 2006, the MAMTI project of MAC covered 14 collection areas in seven provinces, in 10
 213 municipalities and districts encompassing 22,947 hectares of reef areas in the Philippines and
 214 Indonesia. The MAMTI project covers only Indonesia and the Philippines, but there are also
 215 certified collection areas in Fiji. The project monitors many more areas in the Philippines and
 216 Indonesia than are certified. These are the areas the project is working in, but where certification is
 217 not yet achieved. Seven hundred and eighteen (718) collectors and traders (483 in the Philippines
 218 and 235 in Indonesia) have been trained in non-destructive collection methods and given assistance
 219 in preparing for a third party assessment for MAC Certification.

220 MAC assists industry operators interested in Certification of their activities by providing guidance
 221 documents as well as training and capacity building (mainly in developing supply countries). Local
 222 conditions and national differences are taken into account. For example, the capacity building
 223 needs for Certification and compliance for the Ecosystem and Fishery Management Standard vary
 224 from country to country depending on the different rules and regulations in coral reef area
 225 management. In Fiji, the approach has been customized to indicate how traditional reef
 226 management is compliant with the requirement for Collection Area Management. In the
 227 Philippines, the capacity building was customized to take into account the Local Government Unit
 228 jurisdiction over the near-shore marine area; it aimed to integrate the collection area management
 229 plan in the overall coastal management plan of the municipality. In Indonesia, MAC has focused on

230 gaining the interest and participation of the Local Government Units to educate them on the
231 management of marine resources and to provide a model for the implementation of the EFM
232 Standard.

233 Discussion on the challenges relating to monitoring trade through certification, including the MAC
234 scheme, are summarised in Section 6.2.

235 5.1.2.2 THE GLOBAL MARINE AQUARIUM DATABASE (GMAD)

236 To support the certification process, UNEP-WCMC, MAC and members of various aquarium trade
237 associations began collaboration in 2000, to address the need for better information on the
238 international trade in marine aquarium species and created the Global Marine Aquarium Database
239 (GMAD). Companies keep records, for their own files, of their sales, either on their own electronic
240 databases or, more commonly, as paper copies of their invoices. Although the way in which
241 companies register their trading records varies, all records show species name, quantity, date and
242 usually origin and/or destination. Hence, company sales records can be an excellent source of data
243 on marine aquarium species in trade, and the only source for species not recorded through any
244 other process. A number of these companies provided UNEP-WCMC with access to their sales
245 records. Trade data were obtained from wholesale exporters and importers of marine aquarium
246 organisms, most often through copies of trade invoices; integrated and standardized into
247 quantitative, species-specific information; and placed in the public domain. Fifty-eight companies,
248 approximately one-fifth of the wholesalers in business, and four government management
249 authorities provided data to GMAD between 2000-2003.

250 In August 2003 the dataset contained 102,928 trade records concerning 7.7 million imported and 9.4
251 million exported animals, covering a total of 2,393 species of fish, corals and invertebrates, and
252 spanning the years 1988 to 2003. These data have permitted the most accurate quantitative
253 estimates to date of the size of the global trade in marine ornamental fish and corals, and the
254 production of the first ever estimates for invertebrates other than corals -- a previously overlooked
255 section of the industry. However, the data were only collected for those countries/regions in which
256 MAC is active. Moreover, no data have been entered into GMAD since 2003.

257 Discussion on the opportunities and constraints relating to GMAD are summarised in Section 6.2.

258 5.1.3 FRESHWATER CERTIFICATION

259 There is no body or process equivalent to MAC in the freshwater sector. However, a number of
260 local and national initiatives have been developed with the aim of certifying the trade in freshwater
261 ornamentals or establishing mechanisms to promote a sustainable trade e.g. in Brazil, Cameroon
262 and Guyana.

263 The Zoological Society of London is working with Sociedade Civil Mamirauá, to develop a pilot
264 project in the Mamirauá and Amaná Sustainable Development Reserves (MSDR) in Brazil, which
265 aims to establish best practice guidelines that can be adopted for a certification system within this
266 and other Amazonian regions, providing a mechanism for improved control of the trade in
267 ornamental fish and a sustainable ornamental fish trade. It is hoped that the introduction of such a
268 trade will result in direct economic benefits to the rural community, which along with the
269 establishment of a sustainable system is intended to ensure the long-term protection of fish
270 diversity within the reserve.

271 In Guyana, an organisation called Iwokrama is working in partnership with the North Rupununi
272 District Development Board (NRDDB) on a sustainable, community-based aquarium fisheries
273 business in the Rupununi wetlands. The project is designed to generate revenue for indigenous
274 communities and benefits from the area's extraordinarily high fish diversity. Management
275 protocols to ensure local ecological and social sustainability have been implemented. On a regional
276 level, Iwokrama hopes to influence South America's aquarium trade by introducing a certified
277 'green equity' trade, resulting in regulation of the presently unregulated industry.

278 In Brazil, an initiative called Project Piaba was established which aimed to promote an
279 economically viable fishery for the riverine communities of the middle Rio Negro, and an

280 ecologically sustainable resource for a ‘green’ aquarium industry (Chao & Prang, 1997). This project
 281 is conducting research on the diversity, abundance and distribution of ornamental species with a
 282 view to: establishing fishery management strategies; identifying ways in which fish husbandry
 283 techniques and captive breeding could be improved; providing environmental education; creating
 284 community-based fisheries management strategies; and liaising with the regulatory bodies in
 285 Brazil to provide advice on monitoring and inspection of stocks, fisheries management and export
 286 policy (Chao & Prang, 1997).

287 Ornamental Fish International (OFI) is involved in plans to develop a labelling system for South
 288 American fish in cooperation with The United Nations Conference on Trade and Development
 289 (UNCTAD), TRAFFIC South America and Organización del Tratado de Cooperación Amazónica
 290 (OTCA). OFI also took initiatives towards to a Code of Conduct for collectors, breeders, exporters
 291 and importers, which is under discussion among the membership.

292 5.2 MONITORING THROUGH WILDLIFE TRADE LEGISLATION

293 5.2.1 INTERNATIONAL

294 The Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES) is a
 295 legally binding international agreement between national governments. It acts as a regulatory
 296 instrument which aims to ensure that international trade in specimens of wild animals and plants
 297 does not threaten their survival. As of May 2008, 173 countries were party to the Convention. The
 298 species covered by CITES are listed in three Appendices depending on the level of regulation
 299 needed to ensure international trade does not threaten them. Appendix I includes species
 300 threatened with extinction. Appendix II includes species not necessarily threatened with extinction,
 301 but in which trade must be controlled to avoid utilization incompatible with their survival.
 302 Appendix III contains species for which at least one country has asked other CITES Parties for
 303 assistance in controlling the trade.

304 The trade in CITES-listed species is regulated so that all imports, exports and re-exports of CITES-
 305 listed species must be authorized through a licensing system. Each Party to the Convention must
 306 designate one or more Management Authorities in charge of administering that licensing system
 307 and one or more Scientific Authorities to advise them on the effects of trade on the status of the
 308 species. Before a permit may be granted, the Scientific Authority must make a “non-detriment
 309 finding” or a conclusion that the export of specimens of a particular species will not impact
 310 negatively on the survival of that species in the wild. In this way, it is intended that trade will only
 311 be permitted if there is evidence that it is sustainable.

312 International trade in any species listed in the Appendices to CITES, involving parties to the
 313 Convention must be accompanied by a CITES permit or certificate of origin issued by a national
 314 CITES Management Authority. Parties to CITES are then obliged to produce annual reports
 315 specifying the quantity of trade that has taken place in each listed species, the country of
 316 export/origin/destination, source of the specimens and purpose of trade. These data are compiled
 317 in the CITES trade database which is managed by UNEP-WCMC on behalf of the CITES Secretariat.

318 Annual reports should be submitted in accordance to agreed standards
 319 (<http://www.cites.org/eng/notif/2006/E030wAnnex.pdf>). Additionally taxonomic references
 320 have been adopted by CITES to ensure that the same nomenclature is applied by all countries in
 321 their annual reports and permits.

322 To date very few ornamental fish species have been listed on CITES.

323 Marine ornamental fish species listed in CITES Appendix II include the seahorses *Hippocampus*
 324 spp., listed in Appendix II in 2004 *Pristis microdon* was listed in Appendix II (for the exclusive
 325 purpose of allowing international trade in live animals to appropriate and acceptable aquaria for
 326 primarily conservation purposes) at the 14th meeting of the Conference of the Parties to CITES (CoP
 327 14) in June 2007 (Anon, 2007a). A proposal to list the Banggai Cardinal fish (*Pteragon kauderni*) in
 328 CITES Appendix II was discussed at CITES CoP 14 but was subsequently withdrawn (Anon,
 329 2007b).

330 Few species of freshwater fish have been listed in the Appendices to CITES to date, and even fewer
331 freshwater ornamental species. Hence species-level trade data on a global scale are not generally
332 available for this group. Ornamental freshwater fish species which have been listed include the
333 Silver Arowana *Scleropages formosus*, the Cui-ui *Chasmistes cujus*, Seven-line Barb or Giant River
334 Carp *Probarbus jullieni* and the Pangasid catfish *Pangasianodon gigas* which are listed in CITES
335 Appendix I. All sturgeon species (*Acipenseriformes* spp.) are listed in CITES Appendix II, except
336 *Acipenser brevirostrum* and *Acipenser sturio* which are listed in Appendix I. The Arapaima *Arapaima*
337 *gigas*, African Blind Barb Fish *Caecobarbus geertsi* and the Australian lungfish *Neoceratodus forsteri*
338 are also listed in CITES Appendix II.

339 The opportunities and constraints of the use of CITES for monitoring the aquatic ornamental trade
340 are summarised in Sections 6.1 and 6.3.

341 5.2.2 REGIONAL

342 5.2.2.1 EUROPEAN UNION

343 The European Single Market and the absence of systematic border controls within the European
344 Union (EU) mean that the provisions of CITES have to be implemented in a uniform way in all 27
345 EU Member States. This has been achieved through the European Wildlife Trade Regulations, in
346 particular Council Regulation 338/97 and Council Regulation 865/2006, which together
347 implement CITES and go beyond it. Council Regulation 338/97 lists species in four annexes:
348 Annexes A, B, and C which broadly correspond with CITES Appendices I, II and III respectively but
349 also contain some non-CITES species, and Annex D for species that are imported into the European
350 Union at such levels as to warrant monitoring. An import permit is required for species listed in
351 Annexes A and B, differing from CITES which only requires an import permit to be issued for
352 Appendix I specimens. The European Union can establish import suspensions where the Scientific
353 Authority is concerned that the trade might have a negative impact on the status of the species in
354 the wild.

355 Annex D of Council Regulation 338/97 is intended to be a tool which allows for the monitoring of
356 non-CITES species that are imported into the European Union in relatively high numbers. An
357 import notification (rather than an import permit as required for Annexes A and B) is required for
358 imports of species listed in Annex D upon entry to the EU. Criteria for listing species in Annex D
359 agreed by the SRG read as follows:

- 360 a) there is evidence of demand for it in the EU market and
- 361 b) it might be threatened by trade due its unfavourable or unknown conservation status,
362 distributional, ecological or reproductive potential and
- 363 c) reliable trade data are not available from any other source.

364 Discussion on the opportunities and constraints relating to the use of Annex D of the EU Wildlife
365 Regulation for monitoring trade are summarised in Section 6.1.

366 5.2.3 NATIONAL

367 The vast majority of the 173 Parties to CITES have national legislation that implements the
368 Convention and/or that specifies the conditions for trading in wildlife according to national
369 priorities (e.g. commercial exploitation of threatened native species may be prohibited). Many
370 countries, including the Bahamas, Brazil, and certain states in the US limit the number of fish or the
371 number of species that can be taken from the wild (Tlustý, 2002).

372 Legislation regulating the trade in ornamental species can pertain to various ministries including
373 environment, trade, fisheries, water etc. Some countries may collect information at the species level
374 in taxa that are not listed in CITES. However, many countries do not. A comprehensive review of
375 national legislation was beyond the scope of this paper.

376

5.3 CUSTOMS LEGISLATION AND MONITORING

377

5.3.1 INTERNATIONAL

378 The World Customs Organization (WCO) is an intergovernmental organisation with competency
 379 regarding the development of global Customs Standards, the simplification and harmonization of
 380 Customs procedures, the security and facilitation of the trade supply chain, trade facilitation, and
 381 Sustainable Customs capacity-building initiatives. It currently represents 173 Customs
 382 administrations on all continents. Currently, WCO Members are responsible for processing more
 383 than 98% of all international trade².

384 The Harmonized Commodity Description and Coding System provides a common basis for the
 385 classification of goods and the collection of Customs duties. It comprises about 5,000 commodity
 386 groups, each identified by a six digit code, arranged in a legal and logical structure and is
 387 supported by well-defined rules to achieve uniform classification. The coding system includes code
 388 "0301.10 - Ornamental fish". While countries can further develop this code to distinguish between
 389 categories of ornamental fish, many countries do not (particularly when they charge the same
 390 excise duty on all ornamental fish), so data is commonly collected only at this level.

391 Thus, all WCO member countries involved in importing and exporting ornamental species record
 392 trade through Customs data.

393

5.3.2 REGIONAL

394 Customs procedures are often applied consistently in particular regions through trade agreements
 395 and common tariff systems. Some of the main agreements are summarised below. Others include
 396 the Central American Customs System and the Common Customs Law of the Cooperation Council
 397 for the Arab States of the Gulf.

398

5.3.2.1 EUROPEAN UNION

399 The Customs codes that are applied by the 27 Member States of the European Union for
 400 ornamental fish are listed in Part two, Section I, Chapter 3 of Commission Regulation 1214/2007
 401 which amended Annex I to Council Regulation 2658/87 on the tariff and statistical nomenclature
 402 and on the Common Customs Tariff³. These are: "0301.10 is the code for Ornamental fish", which is
 403 further broken down into 0301.10.10 the code for Ornamental fish – freshwater, and 0301.10.90,
 404 which is the code for Ornamental fish – saltwater⁴.

405

5.3.2.2 SOUTH AMERICA

406 The Southern Common Market (Mercosur), a Regional Trade Agreement (RTA) between Brazil,
 407 Argentina, Uruguay and Paraguay, applies the codes: "0301.10 - Ornamental fish"; "0301.10.10 -
 408 *Arawana Osteoglossum bicirrhosum*; and "0301.10.90 - Ornamental fish - other".

409 The member Countries of the Cartagena Agreement, namely Bolivia, Colombia, Ecuador, Peru, and
 410 Venezuela (Decision 580, effective 4 May 2004) do not distinguish between marine and freshwater
 411 species of ornamental fish (see International Customs Tariffs Bureau). However, the tariff code
 412 specifies that Member Countries may include national subheadings for the classification of goods in
 413 more detail than that laid down in this nomenclature.

414

5.3.2.3 AFRICA

415 Countries which are part of the West African Economic and Monetary Union (WAEMU) involving
 416 the countries Benin, Burkina Faso, Côte d'Ivoire, Guinea Bissau, Mali, Niger, Senegal and Togo do
 417 not distinguish between marine and freshwater species of ornamental fish.

² http://www.wcoomd.org/home_about_us_our_profile.htm

³ <http://www.bitd.org/Search.aspx>

⁴ COMMISSION REGULATION (EC) No 1214/2007

http://eur-lex.europa.eu/LexUriServ/site/en/oj/2007/l_286/l_28620071031en00010894.pdf

418 5.3.3 NATIONAL

419 Many countries use the higher level tariff code “0301.10 - Ornamental fish”, some have additional
 420 sub-codes for particular species or groups. However, while many countries may record marine and
 421 freshwater trade separately, most countries do not collect data on aquatic ornamentals at a species
 422 level with the exception of species of particular national interest.

423 Countries using the higher level tariff code “0301.10 - Ornamental fish” which do not distinguish
 424 between marine and freshwater species of ornamental fish (see International Customs Tariffs
 425 Bureau) include: Algeria, Australia, Bolivia, Canada, Democratic Republic of the Congo, China,
 426 Chile, Colombia, Costa Rica, Cuba, Egypt, Guatemala, Iceland, India, Japan, Lebanon, Madagascar,
 427 Malta (prior accession to the EU), Mauritius, Mexico, New Zealand, Nicaragua, Norway, Pakistan,
 428 the Philippines, Saudi Arabia, Switzerland, the United States of America, South Africa.

429 Some countries record more detailed levels of ornamental fish trade. Morocco uses “0301.10 for
 430 Ornamental fish”, which is further broken down into 0301.10.10, the code for Ornamental fish -
 431 freshwater and 0301.10.90, the code for Ornamental fish - saltwater. Rwanda applies the codes:
 432 “0301.10.10 Ornamental fish - Breeding animals; and “0301.10.90 - Ornamental fish - other”. Fish
 433 are not excisable according to legislation in Singapore according to the Customs Tariff of
 434 09/06/2004⁵. In Singapore, different customs codes are used for recording freshwater and marine
 435 ornamental fish species. For freshwater species the code is: “Fish, freshwater, live, ornamental,
 436 03011030” and although the same code is used fish may be recorded as barb, angel or betta within
 437 this category. For marine species the code is “Fish, marine live, ornamental- 03011020” which may
 438 also be recorded as butterfly, clown or damsel within this category⁶.

439 Indonesia and Viet Nam use the codes: “0301.10 - Ornamental fish”; “0301.10.10 - Ornamental fish -
 440 Fish Fry”, “0301.10.20 - Ornamental fish - Other, marine fish”, “0301.10.30 - Ornamental fish -
 441 Other, freshwater fish”.

442 The U.S. Fish and Wildlife Service (USFWS) compile data on the international trade of live,
 443 ornamental aquatic species through their Law Enforcement Management Information System
 444 (LEMIS). These data are taken from Customs shipment declaration forms (Form 3-177), which are
 445 completed for each shipment that arrives or exits a given U.S. port of entry. Information about
 446 ornamental species is recorded on these forms through three general “species groups”: (1) non-
 447 CITES invertebrates (designated as NONV), (2) other live invertebrates contained in tropical fish
 448 and other shipments (designated as OLIN), and (3) all live tropical fish including goldfish
 449 (designated as TROP) (Adams *et al.*, 2001).

450 According to Adams *et al.* (2001), individual species names in each shipment are not databased by
 451 USFWS, although they do appear on the Form 3-177, resulting in difficulties in distinguishing
 452 between marine and freshwater species through the existing datasets. As from the 15th of May 2004,
 453 all importers and exporters must separate marine tropical fish from freshwater tropical fish on
 454 different lines of the declaration form (Form 3-177). Declarations that combine freshwater and
 455 marine tropical fish as one line item will be rejected for correction⁷.

456 5.3.4 CUSTOMS TRADE DATABASES

457 There are a number of statistical databases which provide information on trade in ornamental fish
 458 based on the Customs codes described above or on the associated tariffs.

459 These include:

- 460 • The United Nations Commodity Trade Statistics Database (COMTRADE) which contains
 461 detailed imports and exports statistics reported by statistical authorities of close to 200
 462 countries or areas. It concerns annual trade data from 1962 to the most recent year and is
 463 thought to be the most comprehensive trade database available. As of September 2007, it
 464 contained more than one billion records.

⁵ <http://www.bitd.org/Download.aspx?ID=292>

⁶ Singapore Customs <http://www.customs.gov.sg/NR/rdonlyres/9DD35ABD-7D3D-44F1-8350-A06F5D39710C/0/AZ.pdf>

⁷ <http://www.fws.gov/le/PubBulletins/PBSeahorsesTropicalFish.htm>

- 465 • The United Nations Conference on Trade and Development (UNCTAD) Trade Analysis
 466 Information System (TRAINS) that contains information on Imports, Tariffs, Para-Tariffs
 467 and Non-Tariff Measures for 119 countries. The data are available at the most detailed
 468 commodity level of the national tariffs (i.e., at the tariff line level) and are recorded
 469 according to three internationally recognized trade and tariff classifications.
- 470 • The World Trade Organization (WTO) Integrated Data Base (IDB) that contain Imports by
 471 Commodity and Partner Country and MFN Applied Tariffs for over 80 countries at the
 472 most detailed commodity level of the national tariffs; and, the Consolidated Tariff Schedule
 473 Database (CTS) that contains WTO Bound Tariffs, Initial Negotiating Rights (INR) and
 474 other indicators. The CTS is the official source for Bound Tariffs, which are the concessions
 475 made by countries during a negotiation (e.g., the Uruguay Round of Multilateral Trade
 476 Negotiations). The data are recorded according to two internationally recognized trade and
 477 tariff classifications.
- 478 • FISHSTAT Plus⁸ is a web-downloadable software for fishery statistical time series at global
 479 level. It provides time series data on aquaculture production, total capture production,
 480 trade and production of fishery products.
- 481 • EU Export Helpdesk statistics⁹ is an online service, provided by the European Commission,
 482 to facilitate market access for developing countries to the European Union. It provides
 483 trade data (exports and imports) for the EU and its individual Member States, both
 484 collectively and individually as well as intra-EU trade. Data are available for the years
 485 2000-2006. The data are recorded using the TARIC (Integrated Tariff of the European
 486 Communities) code system.
- 487 • National statistics are available for a number of countries, some of which can be accessed
 488 online.

489 A discussion of the opportunities and constraints of using the available trade statistics mentioned
 490 above for monitoring the aquatic ornamental trade are summarised in Section 6.1.

491 5.4 VETERINARY LEGISLATION

492 In addition to Customs regulations, veterinary and health regulations apply in most countries with
 493 regards the import of all live animals. Veterinary requirements can provide a method of monitoring
 494 the trade although the purpose is usually solely the control of exotic diseases and species
 495 introductions in importing countries.

496 Most countries now have national legislation relating to veterinary requirements that must be met
 497 in order to import live animals. In all but six of 20 countries and regions¹⁰ surveyed by Whittington
 498 & Chong (2007), a health certificate was required to import freshwater fish. A fish inspection was
 499 required in 14, but fish were quarantined in only eight. Veterinary and health regulations can
 500 involve physical checks of shipments, health certificates or permits, prior notification of arrival
 501 (Olivier, 2001).

502 5.4.1 REGIONAL

503 In September 2006, the European Commission published a Decision 'laying down the animal health
 504 conditions and certification requirements for imports of fish for ornamental purpose'
 505 (2006/656/EC). The aim of the decision was to prevent any potential introduction of disease which
 506 could have a significant impact on farmed and wild fish stocks in Community waters. The Decision
 507 has been implemented from the 1st April 2007 through national legislation of Member States.

508 In Decision 2006/656/EC, cold water ornamental fish are defined as any ornamental fish which are
 509 susceptible to one or more of the following diseases: epizootic haematopietic necrosis (EHN),
 510 infectious salmon anaemia (ISA), viral haemorrhagic septicaemia (VHS), infectious haematopietic

⁸ <http://www.fao.org/fishery/topic/16073>

⁹ <http://exporthelp.europa.eu/> Accessed on 09/08/2007

¹⁰ including Europe, Hong Kong (China), Taiwan (China)

511 necrosis (IHN), spring viraemia of carp (SVC), bacterial kidney disease (BKD), infectious pancreatic
 512 necrosis (IPN), Koi herpes virus (KHV) and infection with *Gyrodactylus salaris*. Tropical ornamental
 513 fish are defined in the Decision as all those not included under the 'cold water' definition. The
 514 distinction between the two categories is related to the susceptibility of an ornamental fish to
 515 diseases as listed by World Organisation for Animal Health (OIE). Therefore, any ornamental fish
 516 which is not listed as susceptible to any disease can be treated as a 'tropical ornamental fish'
 517 (independently of whether it originates from a 'tropical' region) provided it is from a country which
 518 is a member of the World Organisation for Animal Health (OIE).

519 The certificates for imports of cold-water and tropical ornamental fish into the European
 520 Community required through Decision 2006/656/EC require the data concerning the country of
 521 origin and destination, the scientific name of the species, and the quantity of specimens imported.
 522 Data collected in this way between 01/05/2007 and 23/07/2007 has been made available
 523 electronically. However, the electronic dataset did not include species-level information, even
 524 though data on the origin and destination country and the number of fish imported were recorded.
 525 It is hoped that species-level data will be captured in the future. However, it is not clear how
 526 rigorously this will be implemented and how it will be stored and managed.

527 Further discussion on the opportunities and constraints of monitoring the aquatic ornamental trade
 528 through veterinary legislation are summarised in Section 6.1.

529 6. DISCUSSION

530 The ornamental marine and freshwater industries are different in many respects, ranging from the
 531 habitats from which specimens are extracted, to the costs and level of specialisation required by
 532 hobbyists for maintaining each type of aquarium. However, the measures that may be put in place
 533 to ensure their sustainability, and some of the mechanisms already in place to regulate and monitor
 534 this trade (such as veterinary controls and customs reporting practice) are, in many respects,
 535 common to both industries. For this reason, both sectors are considered in tandem in this
 536 discussion, highlighting issues pertaining exclusively to one or to the other only when this is
 537 appropriate.

538 6.1 STRENGTHS AND WEAKNESSES OF THE GOVERNMENTAL INSTRUMENTS 539 AVAILABLE TO MONITOR TRADE IN AQUATIC ORNAMENTALS

540 i) Customs and FAO statistics

541 In countries where most or all of the ornamental species collected are for export, customs export
 542 data could provide an indication of catch. At present, however, there are many issues associated
 543 with trade data collection, including differences in reporting values, reporting by weight rather
 544 than number of fish, misclassification in the food-fish category, and exclusion of small shipments,
 545 for instance. International trade in the sector is frequently underreported and estimations using
 546 available data may include a large degree of uncertainty containing incorrect statistics with
 547 different unit values (Olivier, 2001).

548 Moreover, when trade is recorded in volume or weight, many countries include in this the water
 549 and packaging the fish are transported in, and frequently do not distinguish between marine and
 550 freshwater species (Wilhelmsson *et al.*, 2002).

551 Customs data on international trade usually do not include information at the species level.
 552 Moreover, where species level information is collected other problems fish are often only known by
 553 common names, and where scientific names are used they can be out of date or mistaken (Moreau
 554 & Coomes, 2007). There are however, occasional exceptions, such as data collection for *Osteoglossum*
 555 *bicirrhosum* through the tariff system of the Southern Common Market (Mercosur).

556 One advantage of Customs statistics is that they have been collected over a relatively long time
 557 period, and will presumably be collected for some time to come. This allows better detection of
 558 trends and patterns of trade. However, FAO international trade statistics rely on data reports
 559 submitted by member countries (Olivier, 2001). In many cases, trade may not be reported or may be
 560 underreported. Moreau & Coomes (2007) observed that approximately 41% of trade from Peru to
 561 the US was undeclared at export. They remarked that as shipments of ornamental fish in Peru are
 562 not routinely checked, exporters admitted to mis-declaring with the purpose of exporting restricted
 563 species, and to under-declaring with the purpose of tax evasion. Monteiro-Neto *et al.* (2003) also
 564 noted that intentional under-reporting of the trade can take place with the purpose of reducing tax
 565 duties or to remain below allowed quotas.

566 ii) Veterinary controls

567 As noted above, in 2006 the European Commission published Decision (2006/656/EC) laying
 568 down the animal health conditions and certification requirements for imports of fish for
 569 ornamental purpose. Member States should therefore only authorise imports of ornamental species
 570 as listed in Decisions 2003/858/EC and 2006/656/EC.

571 The certificates required for imports of cold-water and tropical ornamental fish into the European
 572 Community should record the country of origin and destination, the scientific name of the species
 573 and the quantity. However, data captured electronically so far (between 01/05/2007 and
 574 23/07/2007) did not include information on the name of the species traded. It is not clear whether a
 575 standard list of accepted names will be used in the future to ensure data consistency, and whether
 576 such information will be databased and maintained. The data are submitted using paper forms
 577 which need to be entered into a computer manually if they are to be used for analysis. Moreover,
 578 the reporting forms do not distinguish between specimens extracted from the wild and those
 579 originating from captive-breeding operations. It should also be noted that the Decision does not
 580 cover so far the import of ornamental invertebrates.

581 iii) CITES listing

582 CITES, with 172 signatory Parties, is the foremost intergovernmental mechanism for the regulation
 583 and monitoring of trade in species that are threatened by international trade. While species of hard
 584 coral have been listed in the CITES Appendices since the 1980s, the Convention's involvement in
 585 the trade in ornamental fish is fairly recent, and a number of marine taxa traded by the ornamental
 586 industry, such as sea horses, have recently been included in the CITES Appendices. The
 587 Convention has had a much more limited involvement to date on the trade in freshwater
 588 ornamentals, with only a small number of these species listed in its Appendices.

589 Data are collected through CITES only for those species listed in the Appendices of the Convention.
 590 Exports from the 172 CITES Parties are reported at the species level annually, forming the basis of a
 591 comprehensive dataset in listed species. However, as only a limited number of aquatic ornamental
 592 species are listed in the Appendices, data coverage in terms of species is limited.

593 It has been argued that trade restrictions such as listing of a species in CITES Appendix I can shift
 594 the trade to look-alike or substitute species, thus transferring the pressure to other taxa, and
 595 displacing market opportunities of local traders (see Section 6.4 for further discussion on impacts
 596 on livelihoods). The listing of the Asian Arowana (*Scleropages formosus*) in CITES Appendix I, for
 597 instance, was followed by an increase in trade in Silver Arowana (*Osteoglossum bicirrhosum*), a
 598 South-American species (Tello & Cánepa, 1991 cited in Moreau & Coomes, 2006).

599 iv) Annex D of the EU Wildlife Trade Regulation

600 Annex D of Commission Regulation (EC) No. 338/97 serves as a trade monitoring tool that allows
 601 early detection of levels of trade into the European Union of possible conservation concern. Species
 602 are listed in Annex D if they are imported into the Community in such numbers as to warrant
 603 monitoring.

604 Species listed on Annex D require an import notification, to be completed by the importer upon
 605 entry into the European Union. The import notification form is found in Commission Regulation
 606 865/2006. It requires that data is collected on the species name, quantity, country of origin, exporter

607 (where different from the country of origin) and importer. While it does not specifically require
608 information on whether the specimens were extracted from the wild or originated in captive-
609 breeding operations, in practice this information is often reported in the annual reports of EU
610 Member States. Failure to provide a notification is one of the criminal offences which Member
611 States are required to create under Council Regulation 338/97. However, the awareness of customs
612 officials and the degree of enforcement on Annex D requirements by all Member States is unclear.

613 In principle, all imports of Annex D species should be recorded, but in practice it appears likely
614 that some gaps in the data may occur. For instance, a comparison of the data gathered for
615 *Hippocampus* spp. by the GMAD and by Annex D up to 2003 showed that there have been some
616 data gaps in the data collected for the Annex. However, while both datasets presented similar
617 overall trends in trade, Annex D was shown to be a relatively comprehensive monitoring tool
618 which provided significantly higher number of specimens in trade than GMAD. As noted above,
619 however, GMAD is designed to provide global coverage of all species, and as such, it continues to
620 be a unique resource concerning the assessment of the volumes and trends of trade in ornamental
621 taxa.

622 In 2004, the Scientific Review Group for wildlife trade (SRG) recommended the inclusion of 14
623 marine ornamental species in Annex D of Council Regulation 338/97¹¹. Trade data used for the
624 assessment of those species by the SRG was obtained from GMAD.

625 Some traders disagreed with the SRG recommendation on the basis that voluntary efforts were
626 already being made to monitor the trade and it has further been suggested that the administrative
627 burden placed on traders by listing species on Annex D could act as a disincentive to voluntary
628 contribution of trade data to GMAD. It has also been argued that the data required from traders for
629 compliance with Annex D listings of ornamental fish is also required by veterinary authorities,
630 which may lead to duplication of the reporting effort by traders.

631 The EU Wildlife Trade Regulation is limited to EU trade, the market on which this consultation
632 process is focussed.

633 6.2 STRENGTHS AND WEAKNESSES OF THE NON-GOVERNMENTAL 634 INSTRUMENTS AVAILABLE TO MONITOR TRADE IN AQUATIC 635 ORNAMENTALS

636 i) The Global Marine Aquarium Database

637 In April 2000, MAC and UNEP-WCMC commenced collaboration with members of marine
638 ornamental trade associations to establish the Global Marine Aquarium Database (GMAD). The
639 database was designed to gather, integrate, standardise and mobilise information on the trade of
640 individual species. To this end, UNEP-WCMC liaised with wholesale import and export companies
641 from around the world. As these companies link the supply and retail ends of the business, they
642 proved to be key in the collection of quantitative data about the aquarium trade.

643 GMAD was the first, and to date the only, global database on this trade at the species level. Its
644 creation enabled the production of the first global and the first EU-wide assessments of levels and
645 trends of this trade. Information was provided by the traders on a voluntary basis, as there is no
646 institutional process in place that obligates reporting, nor a standard reporting method for GMAD.
647 Thus, data gathering, collation, standardisation and integration proved to be a labour-intensive
648 exercise, which required visits to wholesale companies to collect and process data mostly from
649 invoices. Additionally, data was entered into GMAD only for those countries in which MAC was
650 running their certification scheme, and so many exporting and importing countries were excluded.

651 A comparison of the data collected for *Hippocampus* spp. through Annex D (of EU wildlife trade
652 regulations) and in GMAD indicated that, overall, Annex D captured higher levels of data,
653 although for some countries, GMAD data may have been more comprehensive.

¹¹ http://ec.europa.eu/environment/cites/pdf/srg/31_summary_srg.pdf

654 Funding for GMAD ended in 2004, and since then it has not been possible to continue maintaining
655 this resource. Its continuation would require regular funding and the establishment of an
656 obligatory reporting process that sought to ensure comprehensiveness and accuracy of the data,
657 and to make the process of data collation effective and efficient.

658 No equivalent system has been established to monitor the trade in freshwater ornamentals.

659 ii) Monitoring through a certification scheme.

660 There is currently no international monitoring nor certification scheme for the trade in freshwater
661 ornamental species comparable to that established by the Marine Aquarium Council (MAC) for the
662 certification of the marine aquarium trade. Experience in this regard, therefore, emerges principally
663 from the certification efforts put in place by MAC.

664 To date, there has commonly been a lack of information concerning the industry, as recognized at
665 the World Conference on Ornamental Fish in 1999, with regard to the status of natural populations
666 harvested for the industry, ornamental aquaculture production, and the number and species
667 exported (Bartley, 2000). Catch and effort need to be monitored regularly and species under
668 exploitation assessed on a country-by-country basis and reef-by-reef basis (Wood, 2001a; Wood,
669 2001b).

670 Monitoring at source is often difficult in key countries of origin such as Indonesia or the Philippines
671 where there are thousands of collectors operating over large areas, and where hundreds of
672 exporting companies and middlemen exist particularly due to lack of organization and resources
673 (Wood, 2001a).

674 Under a certification scheme, sustainability of extraction may often be more effectively monitored
675 by assessing the condition of the habitat and of the stock from which specimens are extracted,
676 rather than by counting the number of specimens extracted. Monitoring number of specimens
677 extracted at source can often be impractical as collection is conducted by often illiterate collectors,
678 with limited resources to record catch and trade data on a species level.

679 Moreover, species in trade are given a variety of local names and although training in proper
680 species identification using Latin names is part of the training provided by MAC, experience so far
681 indicates that the chance of backsliding as soon as MAC leaves the field is very high. It is not only
682 at the collection level that MAC faces these difficulties. Many misunderstandings also occur in the
683 communication between exporters and importers. With the existing diversity of vernacular names
684 for species in trade, it is always necessary that somebody 'translates' the names reported before
685 data can be entered into a database in a standard way. This person has to be paid and there will
686 usually be no funds available in developing countries.

687 MAC faces a significant challenge in its work in countries in which the specimens traded originate,
688 as implementation of the MAC Certification Scheme and compliance with MAC Standards requires
689 a change of behaviour. MAC performs awareness-raising regarding environmental issues as well as
690 training and capacity building.

691 The main Monitoring and Evaluation (M&E) challenge for MAC involves ensuring that local
692 resource managers and certified traders appreciate the importance of documenting catch and
693 shipment records. Local resource managers are not accustomed to keeping records or overseeing
694 this process, as this is generally done by traders who do not share these data. The process of
695 overseeing record keeping therefore has so far remained largely dependent on community
696 organizers and the outreach officers in the supply and market countries, working with the Certified
697 Industry Group. Moreover, when available, data are often only in hard copy form and need to be
698 collected and then computerized by MAC community organizers.

699 A significant challenge in Indonesia, for instance, is the unwillingness of exporters to share
700 information which is considered commercially sensitive. Moreover, some exporters do not
701 consistently provide information on number of animals dead on arrival (DOA) and fish reject rates,
702 nor on reasons for rejects, and those that do often do not follow the format that can be used by
703 MAC's M&E system. Even when an internal quality feedback system (between exporter and
704 collectors) is in place, many of the exporters do not seem to recognise the importance of data

705 collection and information aggregation at the regional and national level. Education is necessary to
706 make exporters understand their role in the establishment of a sustainable future for the marine
707 aquarium trade through actions such as the collection and provision of trade data to manage
708 resources and the trade appropriately.

709 MAC intends to make further improvements in the M&E database by incorporating shipment data
710 at the importer level. The M&E database program has already been updated to incorporate these
711 data, but no data have yet been provided voluntarily by MAC-Certified importers who receive
712 MAC-Certified supply. Again, only education on the value of monitoring and evaluation may
713 overcome resistance in this respect.

714 "Leakage" (the selling of MAC-Certified fish to exporters that are not MAC-Certified) is also a
715 problem. All four MAC-Certified collection areas in the Philippines and Indonesia recorded higher
716 catch numbers compared to the number traded, these unrecorded traded organisms may have been
717 sold to exporters that are not MAC-Certified. This is often mostly due to limited absorbing capacity
718 of the MAC-Certified buyers for the limited species variety deriving from one collection area. To be
719 economically viable in their business and to sustain their livelihoods, collectors then need to sell the
720 excess of available organisms to non-certified buyers.

721 Currently, MAC works mainly in the Philippines, Indonesia and Fiji as these are the main exporters
722 and it is in these countries where a number of issues (cyanide fishing, etc.) were apparent. The
723 main impediment to progress in other countries is lack of funding, hence the focus of MAC
724 activities on these two countries.

725 Considerable time and funding would be required for each exporting country to market a national
726 certification and labelling program. Without intensive outreach work, awareness of and interest in
727 the MAC Certification scheme is limited. Additionally, certification of collection areas and of
728 collectors is harder to achieve than in developed countries where management plans and
729 regulations are already in place and enforced, and where collectors have access to education and
730 knowledge.

731 6.3 EFFECTIVENESS OF THE VARIOUS INSTRUMENTS AS INTERNATIONAL 732 TRADE MONITORING MECHANISMS

733 The focus of this consultation process is to consider whether the various existing mechanisms that
734 gather data concerning the international trade in ornamental fish can adequately provide
735 information appropriate for the monitoring of this trade at the species level. Thus, important
736 considerations in this regard include the units reported (e.g. whether the trade is reported by
737 weight or by number of specimens), the taxonomic level at which the data are collected, the
738 geographic coverage provided by the data, the taxonomic coverage (i.e. whether data are collected
739 for all species or just listed species), sectors monitored (i.e. marine and/or fresh water); and
740 implementation regime (i.e. voluntary or compulsory). A summary of the characteristics of the data
741 collected through those instruments concerned with international trade in aquatic ornamentals is
742 provided in Table 6.1.

743 i) The Global Marine Aquarium Database

744 Data have been collected at the species level in GMAD for all species traded by participating
745 companies. However, although coverage is global, it is limited to those countries in which MAC is
746 active (and indeed to those companies participating in the certification scheme) and hence major
747 geographic gaps in the data are apparent. As well as the implementation challenges experienced by
748 MAC (Section 6.2), a significant limitation to the success of monitoring through certification is the
749 need to secure long-term reliable funding. This has proved to be a key obstacle in the past. It should
750 also be remarked that MAC is concerned with trade in marine ornamentals, and the scope of
751 GMAD has therefore also been limited to that group of species. To date, there is no equivalent
752 system in place in the freshwater sector.

753 ii) Customs and FAO statistics

754 Data collected through the Customs reporting process is undertaken at a global scale, with data
755 usually submitted by both importers and exporters. However, data are collected at a very
756 general level such as 'ornamental fish' or 'ornamental fish - marine' and trade is often reported by
757 weight or by value. Hence data collected in this way fails to provide a mechanism to monitor the
758 species and number of specimens in the ornamental aquatic trade.

759 iii) Veterinary controls

760 Many countries collect data on the imports and exports of live animals and plants for veterinary
761 purposes. As noted earlier (Section 5.4), a Decision has recently come into force in the EU
762 concerning imports of fish for ornamental purposes. Although data made available in electronic
763 form so far have been at a very general level (i.e. freshwater ornamentals and marine ornamental
764 fish), the data reporting form (paper) specifies that data should be collected at the species level, and
765 information on the number of specimens in trade should be recorded. For this reason, it seems that
766 this instrument potentially provides a mechanism for the monitoring of trade in ornamental fish,
767 equivalent to the monitoring facility provided by Annex D of Commission Regulation (EC) No.
768 338/97. However, a number of issues should first need to be resolved in particular with regards to
769 how data will be collected at the species level, and how this information will be standardised; and
770 whether it will be databased.

771 iv) CITES listing

772 Data on CITES-listed species are reported by both exporting and importing countries. As CITES is
773 legally binding and has a global reach, it provides the most comprehensive and detailed data set
774 available. Reporting is limited to species listed in the CITES Appendices.

775 v) Annex D of the EU Wildlife Trade Regulation

776 Annex D is legally binding and provides a comprehensive dataset of trade in listed species entering
777 the EU. It does not confer any restrictions on trade and incurs minimal administrative burden as
778 import and export permits are not required. As with CITES listing, the data collected are for species
779 of conservation concern.

780 TABLE 6.1 SUMMARY OF CHARACTERISTICS OF DATA COLLECTED THROUGH FIVE INSTRUMENTS
781 REGARDING TRADE IN AQUATIC ORNAMENTALS

	Taxonomic level reported	Unit reported	Taxonomic Coverage	Geographic Coverage - importers	Geographic Coverage- Exporters	Sector	Implementation regime
GMAD	Species	Number of specimens	All species	Global - though limited to a few countries	Global - though limited to a few countries	Marine	Voluntary
Customs data	None/mixed	Mixed: weight, volume, number of items, etc.	All ornamental fish	Global	Global	Marine and Freshwater	Normally compulsory through national legislation
EU Veterinary data	Possibly species?	Number of specimens	All ornamental fish	EU	Global	Marine and Freshwater	Compulsory
CITES	Species	Number of specimens	Listed species only	Global	Global	Marine and Freshwater - listed species only	Compulsory for listed species
Annex D	Species	Number of specimens	Listed species only	EU	Global	Marine and Freshwater - listed species only	Compulsory for listed species

782 **6.4 POSSIBLE IMPACTS ON LIVELIHOODS FROM THE MONITORING OF**
783 **INTERNATIONAL TRADE**

784 It is widely believed that the trade in wild-caught freshwater and marine aquarium species, if
785 managed sustainably, can present a valuable opportunity for income generation and support to
786 livelihoods, while at the same time providing an alternative to environmentally destructive
787 activities (Junk, 1984; Chao & Prang, 1997; Ng & Tan, 1997; Brummet, 2005; Calado, 2006; Moreau &
788 Coomes, 2007).

789 CITES Resolution Conf. 8.3(Rev. 13) recognises that that commercial trade may be beneficial to the
790 conservation of species and ecosystems and/or to the development of local people when carried
791 out at levels that are not detrimental to the survival of the species in question; and recognises also
792 that implementation of CITES-listing decisions should take into account potential impacts on the
793 livelihoods of the poor.

794 Dawes (2007) commented that the aquarium industry is not necessarily against regulation of trade
795 in ornamental species particularly when a species survival is threatened in the wild and there is
796 evidence to show that this is the case. However, there appears to be concern in the trading sector that
797 listing species in CITES Appendix II may result in trade suspensions, particularly into the European
798 Community using the EU Wildlife Trade Regulation, which could affect negatively the livelihood
799 of traders. In turn, trade restrictions may force traders to shift efforts to alternative, less threatened
800 taxa. Watson & Moreau (2006) suggested that international regulations may have negative effects
801 and highlighted that the impact of CITES-listings on the livelihoods of collectors is unknown. For
802 CITES Appendix I and II species, frequently there are fees charged to traders for the issuance of
803 export and import permits and associated administration.

804 **7. CONCLUSIONS AND RECOMMENDATIONS**

805 [to be produced for the second consultative draft]

806

807 **8. LITERATURE**

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