

Press release

Study "Quality rankings for office estate agents in Germany"

Colliers PropertyPartners out in front

Düsseldorf, March 8, 2006

Colliers PropertyPartners take top places in the quality rankings for Germany's office estate agents. These are the findings of a survey by DID Deutsche Immobilien Datenbank GmbH (German Property Database) and the property magazine Immobilien Manager (Property Manager). The study just completed, "Quality Ranking of Office Estate Agents in Germany – Assessment by the Clients") now provides a benchmark for the quality of property services companies.

In contrast to company surveys of customers by the estate agents themselves, an impartial survey by a neutral institution ensures a genuine assessment. Around 270 companies whose core business is the letting and/or selling of properties were surveyed, since only such companies as these regularly appoint estate agents and possess sufficient experience for a professional judgement. The companies who took part in the survey let 75,000 m² of office space every year and manage property to a value of 48 billion euros. According to a total of eight individual criteria the performance of the estate agents was assessed both for Letting and for Investment and combined in an overall assessment.

Top marks for Colliers PropertyPartners

For Letting, Colliers PropertyPartners took the top positions in the individual assessment and in addition obtained a grading above the average. Colliers Property-Partners was the only company to be graded "very good" in the assessment of Market Competence. In the overall assessment of Letting performance Colliers PropertyPartners was one of only two estate agents to achieve the grade "good", the highest grade awarded. In the assessment of Local Strength the clients mainly put Colliers PropertyPartners at the top.



Similarly good results were achieved by Colliers PropertyPartners in Investment. Here too the partner companies were out in front in the individual disciplines and are assessed above average for this. In addition to this, clients graded only Colliers companies as "very good" in the areas of Market Competence and Reporting. The grade "good" achieved by Colliers PropertyPartners was the best result awarded and shared by only one other property services company in each of the areas Consulting, Success in Implementation and Overall Assessment of Sales Performance. The companies surveyed also saw Local Strength in Investment in first place with Colliers PropertyPartners.

About Colliers PropertyPartners:

Colliers PropertyPartners GbR is a property consulting partnership specialized in commercial property and managed by their owners. Partners are Geske Immobilien GmbH in Berlin, Trombello Kölbel Immobilienconsulting GmbH in Düsseldorf, Schön & Lopez Schmitt GmbH in Frankfurt, Grossmann & Berger GmbH in Hamburg, Immobilien-Kontor Schauer & Schöll GmbH in Munich, and Bräutigam & Krämer GmbH & Co. KG in Stuttgart. Colliers PropertyPartners is the German Partner of Colliers International. The organisation of independently owned property service companies spans the world in currently 250 offices in 52 countries.

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